









September 1, 2020

Via Electronic Mail and US Mail

Debra A. Howland Executive Director New Hampshire Public Utilities Commission 21 S. Fruit Street, Suite 10 Concord, NH 03301-2429

Re: DE 20-092 – 2021-2023 New Hampshire Statewide Energy Efficiency Plan

Dear Director Howland:

The New Hampshire Electric and Natural Gas Utilities: Liberty Utilities (Granite State Electric) Corp. d/b/a Liberty Utilities; New Hampshire Electric Cooperative, Inc.; Public Service Company of New Hampshire d/b/a Eversource Energy; Unitil Energy Systems, Inc. (UES); Liberty Utilities (EnergyNorth Natural Gas) Corp d/b/a Liberty Utilities; and Northern Utilities, Inc. (Northern) (collectively, "the NH Utilities") are pleased to submit this 2021-2023 New Hampshire Statewide Energy Efficiency Plan ("Plan").

The triennial plan filing process for the EERS was established in Order No. 25,932: a process where the utilities "would prepare the triennial EERS plans in collaboration with stakeholders and the EESE Board as Advisory Council". On January 2, 2018 in Order No. 26,095, in Docket No. DE 17-136, the New Hampshire Public Utilities Commission ("NHPUC") approved the 2018-2020 Statewide Energy Efficiency Plan. Now, we proudly file the second such plan after a successful stakeholder process for the Commission's consideration and approval.

The successful stakeholder process for this second triennial plan included the EERS Committee of the Energy Efficiency and Sustainable Energy ("EESE") Board, Commission Staff, the stakeholder consultant, other members of the public and the EESE Board itself. Over the course of ten months and two draft plans, the group discussed EERS savings targets, budgets, program design, marketing approaches, development of new offerings, changes in the lighting market, the three-year plan structure and other related topics. Those discussions, and the written and verbal feedback the NH Utilities received, have informed and influenced the Plan. The NH Utilities would like to thank all of the Committee members and participants for their time, effort, and valuable input in this process.

The NH Utilities are proud of the energy savings accomplished to date under the EERS and through our longstanding energy efficiency partnership. These savings are achieved through coordination with a wide network of vendors, contractors, educators, community groups, stakeholders and ultimately, our customers.

This 2021-2023 Statewide Energy Efficiency Plan represents the goals, budgets, and program design for the second triennium under New Hampshire's EERS. The Plan continues the ramp up of energy efficiency savings started in the first triennium and expands on the existing NHSaves programs to deliver those savings. The goals include electric savings of 5% of 2019 sales to be achieved across the term and natural gas savings of 3% of 2019 sales across the term.

The 2021-2023 NH Saves programs will save 6.7 billion electric kWh and 9.6 million natural gas MMBtu. In addition, the 2021-2023 NHSaves Residential and C&I Programs will save 8.3 million MMBtu from other fuels, such as oil and propane and 67 MW from the Active Demand Reduction program. Over the lifetime of these measures, this will result in customer cost savings of more than \$1.3 billion.

In order to achieve these savings the Plan includes a revised framework for 36 month budgets and goals providing stability in the marketplace and the flexibility needed to achieve ambitious targets. A mid-term modification process with specific triggers along with quarterly and annual reporting provide for transparency and regulatory oversight of significant adjustments.

Other new initiatives in 2021-2023 include an Energy Optimization Pilot, a focus on workforce development, new measure offerings in both residential and commercial programs, robust financing options. A Technical Reference Manual will provide transparent information on energy saving assumptions and the new benefit cost screening framework developed by the B/C Working Group is in place.

The NH Utilities are pleased and proud to present this 2021-2023 New Hampshire Statewide Energy Efficiency Plan to help New Hampshire achieve the goals of the Energy Efficiency Resource Standard. The NH Utilities look forward to working with the Commission, its Staff, and other stakeholders, to review this plan and to implement it for the benefit of New Hampshire and its utility customers. Please contact me if there are any questions about this filing. Thank you.

Regards,

Jessica A. Chiavara Counsel, Eversource Energy o/b/o the NH Utilities

Enclosures

cc: DE 20-092 Service List DE 17-136 Service List